



**inseta**  
INSURANCE SECTOR EDUCATION  
AND TRAINING AUTHORITY

Working together for a skilled tomorrow

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Dear INSETA Stakeholder

**RESEARCH ON THE DEVELOPMENT OF AN UPDATED SECTOR SKILLS PLAN (SSP) FOR 2010  
AND AN UPDATED SCARCE AND CRITICAL SKILLS REPORT ON THE INSURANCE SECTOR**

The INSETA has commissioned the Management College of Southern Africa (MANCOSA) to conduct research on the development of an updated Sector Skills Plan (SSP) for 2010/2011; as well as an updated scarce and critical skills report. The scope of this research will largely be on profiling the Insurance sector. In line with the requirements of the new SSP guidelines and will explore the scarce and critical skills in the sector. Data will also be collected on the absorption rate of experienced people in the insurance sector, especially in the scarce skills area.

The aim of this project is to collect and analyse information, and present a research report on:

- A comprehensive updated Insurance Sector Skills Plan (SSP) report for 2010 that is in line with the Department of Labour's (DOL) guidelines that re-assesses and updates information from previous SSP research
- An updated report as well as scarce and critical skills in the sector.

MANCOSA will conduct a qualitative and quantitative research enabling a sector wide labour market analysis by using the following methods:

- Individual interviews with Sector Policy Makers
- A stakeholder consultation forum with Sector Implementers
- A questionnaire based survey of sector beneficiaries

As a stakeholder of the INSETA you will be contacted by MANCOSA for your input and you may be required to refer researchers to relevant people within your organisation. Your contribution to the successful completion of this project is appreciated. This will enable the INSETA to design and implement sustainable and beneficial future interventions. We look forward to communicating with your organisation and thank you in advance.

For more information please contact the MANCOSA Project Manager, Ritasha Sookdew.

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Yours faithfully

**SANDRA DUNN**  
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